Institutional Awards
Business Administration Department

Apply for an Institutional Award at South Texas College

What is an Institutional Award?

Institutional Award curriculum is designed to:
1. Update and expand the skills of individuals already in the related work field
2. Provide marketable skills to those who are considering entering an industry
3. Introduce students to curriculum in fields of study that can lead to certificates,

Benefits of Institutional Awards

1. Open Enrollment
2. Begin coursework prior to completion of TSI exams
3. Quick & Easy Registration Process
4. Courses apply toward certificate and AAS degrees

ACCOUNTING
ACNT.1303    Intro to Accounting I
ACNT.1311    Intro To Computerized Accounting
ACNT.1329    Payroll & Business Tax Accounting
ACNT.1331    Federal Income Tax: Individual

IMPORT/EXPORT
IBUS.1301    Principles of Exports
IBUS.1305    Intro to International Business
IBUS.2345    Import Customs Regulations I
IBUS.2371    Import Customs Regulations II

LOGISTICS
LMGT.1319    Intro to Business Logistics
LMGT.1321    Principles of Materials Management
LMGT.1325    Warehouse & Dist. Center Management

MARKETING
MRKG.1301    Customer Relationship Management
MRKG.1311    Principles of Marketing
MRKG.2333    Principles of Selling
MRKG.2349    Advertising & Sales Promotion

SMALL BUSINESS MANAGEMENT
BMGT.1301    Supervision
ACNT.1301    Introduction to Accounting
ACNT.1329    Payroll & Business Tax Accounting
BUSG.2309    Small Business Management

For More Information Contact:
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Application Process

1. Select one of the Institutional Awards

2. Meet with the Program Chair to receive approval to register for the Institutional Award

3. Fill out the Institutional Award application for each student completing the required curriculum

4. Program Chair to verify completion and deliver awards

5. Schedule a day/time with Program Chair for a formal presentation of the Institutional Awards (5 or more students)

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